

....Give a copy of this to every Scout!....



“Take the Challenge” “How to sell 25 Items in One Week”

Daily Activity Plan	Number of items to Sell
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Monday

Sell to Mom and Dad at home after your Scout meeting.	1
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Tuesday

Sell to neighbors on both sides of your house and the two neighbors across the street.	4
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Wednesday

See if Mom can take your order form to her lunchroom at work, club, etc.	6
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Thursday

See if Dad can take your order form to his lunchroom at work, club, etc.	4
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Friday

Call both of your Grandmas and two favorite Aunts.	4
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Saturday

Participate in the Blitz Day or have Mom or Dad drive you around to the homes of family and friends in other neighborhoods.	
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Total Sales25 containers

This plan works very successfully for the individual and for the whole unit to quickly reach goal. Often it results in more than 25 containers as customers typically buy more than one container.

Don't short cut the daily activity just because you reach 25 units sooner. To do more, increase Wednesday, Thursday, and Saturday activity plans.

GOOD LUCK!!! GOOD SELLING!!!